

Personal Evangelism¹

VII. The Soul-Winner's Message

A. Presenting the plan of salvation

Have a small New Testament or Tract-God's word-to show

1. The Fact of Sin

Romans 3:10-As it is written, there is none righteous, no not one.

Talking points: Nobody is perfect. During this time is the time to begin convincing the person this as well. This may take some time because some people believe they are generally good.

Other points: Have you ever told a lie? Stole something? Dishonor your parents?

Romans 3:23-For all have sinned and come short the Glory of God. This is to solidify the fact that we are all sinners. This basically called "missing the mark" when it comes to comparing ourselves to God.

Note: We do not need to leave this step until it is nailed down that the person being witnessed to understand they are a sinner.

2. The Consequences of Sin

Isaiah 59:2-But your iniquities have separated between you and your God, and your sins have hid His face from you, that He will not hear.

a. The object lesson

Romans 6:23a-For the wages of sin is death... Sin has a payday. The payday is death. Explain that this is physical death and spiritual death. Explain that the separation in Isaiah 59 is eternal separation from God. Hell should be explained here. Be truthful but not fear mongering.

3. Salvation is Provided

John 3:16-For God so loved the world that He gave His only begotten Son, that whosoever believeth in Him should not perish, but have everlasting life..God made a way for us to live with him for ever. Go back to the object lesson. Where we couldn't remove the sin ourselves, God provided a way to remove it Himself, by giving His Son.

A. Repentance and Faith are Needed

¹ Excerpts and points available from book "Personal Evangelism", B. Gray Allison.

Acts 20:20-21-And how I kept back nothing that was profitable unto you; but have showed you, and have taught you publicly, and from house to house; testifying both to the Jews, and also the Greeks, repentance toward God, and faith toward our Lord Jesus Christ.

1. Repentance-To change one's mind. Going in one direction (towards sin) and immediately change course (towards God). Not a physical but spiritual and mental decision.

2. Faith-To put your total trust in something. The chair example.

B. Confession and Belief are Required

Romans 10:9-13-That is if thou shalt confess with thy mouth the Lord Jesus, and shalt believe in thine heart that God hath raised Him from the dead, thou shalt be saved. For with the heart man believeth unto righteousness, and with the mouth confession is made unto salvation. For the scripture saith, whosoever believeth on Him shall not be ashamed. For there is no difference between the Jew and the Greek, for the same Lord over all is rich unto all that call upon Him. For whosoever shall call upon the name of the Lord shall be saved.

1. One must believe that Jesus died, was buried, and rose again on the third day. The Resurrection is the confirmation that Jesus is indeed the savior. His sacrifice is validated.

2. One must confess Him as Lord. Lord means "boss" or "master". We must not only confess Him as Savior, but confess Him as Lord.

Explain that this salvation is for everyone. God will not turn anyone away for who they are, what they've done, etc. It is also something they can have right now.

Ask them if this is something they would like to do.

C. The Two Scenarios

1. If the Person says yes

First begin by asking diagnostic questions and tell them to be honest and sincere in their answers.

- a. Do you admit to God you are a sinner?
- b. Do believe there is no other way to get to heaven, but by Jesus Christ?
- c. Do you believe that Jesus Christ died for your personal sins?
- d. Do you believe that He was buried, and rose again the third day?
- e. Do you turn from your sins and to God?
- f. Do you confess Jesus Christ as your Lord and Savior?

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If they respond yes to these questions you then lead them in a “sinner’s prayer”. Note: Be careful how you use a sinner’s prayer. This prayer should be confirmation of the questions that were just asked. This is not a magical prayer, but a confirmation prayer that you have the person repeat.

Dear Jesus, I just want to come to you and admit to you that I am a sinner. I believe there is no other way to heaven but by You. I believe that you died for my own personal sins, and on the third day you rose from the dead. I repent of my sins, and by faith confess you as my Lord and Savior. I pray all this in Jesus name, Amen.

After they are done praying, pray a prayer over them. Pray for them to be saved, that the Holy Spirit may come in them, and quote the promise that whosoever calls on the name of Jesus is saved.

After praying, ask a point blank question: Are you saved? They should say yes or no. This is confirmation that God indeed saved them. If they are not sure, or they say no, it may be needed to explain the points again.

Welcome them into God’s family and share the next steps (Covered later).

2. If the Person Says No

A. It never hurts to ask the person why they will not accept Jesus at this time. Don’t push them or argue with them, but genuinely ask so you can explain further.

B. Ask them if you can come back and talk again. God will prompt you when it’s time to go.

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